



Syncarpha Capital

About the Company

Syncarpha Capital is a premier distributed generation solar and storage platform that develops, finances, owns, and operates projects across the U.S. Founded in 2009, the Company combines strong leadership and market expertise with vertically integrated capabilities to manage every stage of the project lifecycle. Strategically focused on states with strong or emerging community solar programs, Syncarpha is positioned to break down barriers to deliver a sustainable, clean energy future for the communities it serves.

Solar & Storage Project Developer Position Summary

Syncarpha Capital is seeking an experienced, self-directed Solar & Storage Project Developer to play a critical role in expanding our portfolio of solar PV and energy storage projects. This position bridges site origination, technical viability screening, real estate acquisition, local/county/state/federal permitting, and utility interconnection. The candidate for this position should be flexible and capable of working in a dynamic team of professionals, and should be self-directed, knowledgeable, experienced, and skilled in managing the development of projects through their entire lifecycle.

Key Responsibilities

1. Site Prospecting & Viability Screening

- **GIS & Desktop Prospecting:** Identify prospective solar and energy storage sites using GIS mapping platforms, satellite imagery, and data-driven tools to evaluate land availability, slope, aspect, and parcel geometry.
- **Environmental & Constraints Screening:** Utilize publicly available spatial data to screen prospective parcels for environmental sensitivities, including wetlands, floodplains, protected species habitats, soil conditions, and agricultural restrictions.
- **Municipal Permitting & Ordinance Screening:** Investigate town, city, and county land use zoning codes, land development ordinances, and local solar bylaws to confirm site suitability, setback requirements, special use permit pathways, and local political feasibility.
- **Interconnection Analysis:** Analyze utility grid infrastructure, distribution three phase capacity, hosting capacity maps, circuit voltage, and substation proximity to evaluate initial interconnection viability prior to site control commitments.

2. Land Origination & Real Estate Negotiation

- **Landowner Engagement:** Initiate direct contact and cultivate long term relationships with private landowners, commercial landholders, and community stakeholders.
- **Agreement Negotiation:** Lead the structuring and negotiation of site control contracts - including Lease Option agreements, Solar Ground Leases, Purchase Option agreements, and any other necessary easements.

- **Landowner Attorney & Title Coordination:** Work directly with landowner legal representatives and internal/external legal counsel to resolve contract terms and cure title issues.

3. Local Permitting, Tax & Community Engagement

- **Local Approvals & Land Use:** Prepare application packages and lead project approval efforts before municipal planning boards, zoning boards and county commissioners to secure conditional use permits, site plan approvals, and variances.
- **Community & Stakeholder Relations:** Represent Syncarpha Capital at public hearings, town council meetings, and abutter discussions. Build local municipal and community support for solar and energy storage initiatives.
- **Tax Agreements (PILOT):** Assist in negotiating tax structuring agreements, such as Payments in Lieu of Taxes (PILOT) or special assessment agreements with local tax assessors and county bodies.
- **Consultant Management:** Scope, select, and manage external consultants (civil engineers, environmental scientists, survey crews, legal counsel) to deliver high-quality site diligence and permitting deliverables on schedule and within budget.

4. Interconnection & Technical Development

- **Utility Interconnection Queue Management:** Prepare and submit interconnection requests to electric utilities and manage interconnection applications through system impact studies, facilities studies, and Interconnection Agreement (IA) execution.

5. Lifecycle Project Leadership & Execution

- **Full Lifecycle Execution:** Lead assigned projects through all development stages from initial greenfield origination to development complete (Notice to Proceed - NTP), ensuring seamless handoff to EPC and Construction teams.
- **Schedule & Budget Control:** Develop and manage detailed project development schedules, milestone tracking systems, expenditure budgets, and risk registers to ensure projects progress on plan.

Knowledge, Skills & Experience Requirements

- **Experience:** 3–6+ years of direct project development experience in solar energy, battery storage, or real estate development. Proven track record of taking projects from early inception through permitting and construction readiness.
- **Education:** Bachelor's degree required
- **Software & Tools:** Proficiency with Microsoft Office Suite (Excel, Word, Project), GIS mapping software (ArcGIS, QGIS, or web-based prospecting tools), and project management systems (e.g., Salesforce).
- **Attributes & Travel:** Self-directed worker with high entrepreneurial initiative, strong negotiation and public speaking skills, and willingness to travel 20–30% for site visits, landowner meetings, and public board hearings. Valid U.S. driver's license required.
- **Communication & Organizational Skills:** Candidate should have strong organization and communication skills.
- **Work Authorization:** Must have full legal authorization to work in the United States without company sponsorship.



Solar & Storage Project Developer

What we provide:

- Competitive market salary
- Flexible Paid-time-off policy
- Performance driven bonus pool
- Retirement savings plan matching program (401K)
- Medical, Dental, Vision benefits
- An energetic atmosphere that balances wily veterans with the next generation of business leaders

Contact

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